

**NORTH SHORE FIRE DEPARTMENT
BOARD OF DIRECTORS
AGENDA**

PLEASE TAKE NOTICE that a meeting of the North Shore Fire Department Board of Directors will be held on Wednesday, October 25, 2023, at 8:00 a.m. The Board of Directors will utilize Zoom Video Conferencing to host this meeting. Further details are outlined at the bottom of this agenda. The Board of Directors will consider the following items of business at this meeting:

1. Call to order, roll call
2. Consideration and approval of fire engine
3. Consideration and approval of Station 81 parking lot repairs
4. Schedule for next meeting
5. Adjournment

DATED this 23rd day of October 2023.

Eido Walny
Secretary/Treasurer
NSFD Board of Directors

THE BOARD OF DIRECTORS WILL UTILIZE ZOOM VIDEO CONFERENCING SOFTWARE FOR THIS MEETING. TO JOIN THE ZOOM MEETING USING A COMPUTER OR TABLET:

JOIN ZOOM MEETING

[HTTPS://US02WEB.ZOOM.US/J/89309936783?PWD=MGNVEGKWSLDRKRF4WW92DEHRR005DZ09](https://us02web.zoom.us/j/89309936783?pwd=MGNVEGKWSLDRKRF4WW92DEHRR005DZ09)

MEETING ID: 893 0993 6783

PASSCODE: 268646

IF USING A TELEPHONE TO DIAL IN: 312-626-6799.

CONTACT ADMINISTRATIVE COORDINATOR KERRY WENZEL WITH QUESTIONS. SHE CAN BE REACHED AT KWENZEL@NSFIRE.ORG OR 414-357-0113, EXT. 1152.

UPON REASONABLE NOTICE, EFFORTS WILL BE MADE TO ACCOMMODATE THE NEEDS OF ALL PERSONS THROUGH APPROPRIATE AIDS AND SERVICES. CONTACT ADMINISTRATIVE HEADQUARTERS AT 414-357-0113.

IT IS POSSIBLE THAT MEMBERS OF AND POSSIBLY A QUORUM OF MEMBERS OF OTHER GOVERNMENTAL BODIES OF THE AGENCY MAY BE IN ATTENDANCE IN THE ABOVE STATED MEETING TO GATHER INFORMATION; NO ACTION WILL BE TAKEN BY ANY OTHER GOVERNMENTAL BODY EXCEPT BY THE GOVERNING BODY NOTICED ABOVE.

NORTH SHORE FIRE/RESCUE

Office of the Fire Chief

Robert Whitaker

To: Board of Directors
Date: October 19, 2023
Subject: Fire Engine Purchase

The 2024-2028 Capital Improvement Plan for vehicle replacement includes the purchase of a fire engine/pumper in 2027. The current wait time to get an engine similar to the one purchased in 2021 is now 43-46 months. To maintain our replacement cycle, the Department needs to proceed with contracting for purchase of the vehicle in order to have it delivered in 2027. Funding for this purchase in the amount of \$1,135,087 was approved by the Board of Directors and all seven municipalities as part of Resolution 23-02 in September of 2023.

The Department's Fire Engine Specification was used to seek competitive quotes for purchase of this vehicle. Quotes were sought in accordance with the Department's Purchasing Policy which states:

If the estimated cost of supplies, materials, equipment or services will exceed the sum of \$10,000, competitive quotations or proposals will be obtained in writing from three or more vendors who are able to supply the requested item(s).

HGACBuy, a nationwide government procurement service, was used to obtain quotes for purchase of the vehicle. The HGACBuy Cooperative helps to make the government procurement process more efficient. Units of local government, including nonprofits providing governmental services, are eligible to become participating members of the HGACBuy Cooperative. All contracts available to participating members of HGACBuy have been awarded by virtue of a public competitive procurement process compliant with state statutes.

The competitive bids provided by HGACBuy include the base model pricing for vehicles that meet base specifications from multiple manufacturers. Municipalities then work with the selected manufacturer(s) to finalize additional features in the Department's specifications. The base model pricing for the category of apparatus identified in the Department's specifications were:

Sutphen: \$691,310

Pierce: \$704,208

Rosenbauer: \$727,819

Seagrave: \$737,208

The Department has a long-standing relationship with Pierce and the local dealer Reliant Fire Equipment. At this time, all of the Department's engines and ladder trucks/quints were made by Pierce. The Department Master Mechanic is accustomed to Pierce equipment, stocks parts and has easy access to Reliant Fire support from their office/shop in Slinger, WI.

Staff has worked with Reliant Fire to add the features included in the Department vehicle specification to the base quote provided by HGACBuy. An extensive cost-benefit review was done on several features during the specification process to ensure operational efficiency and fiscal responsibility. The additional features bring the total prices of the vehicle to \$959,683.

- Add-ons for corrosion protection. The current fleet has experienced significant corrosion issues. Unfortunately, this is a common issue in areas where roads are pre-treated during the winter. Other departments have found that corrosion protection during the manufacturing process has been successful in reducing the amount to corrosion:
- Tac 4 Suspension
- Front crash protection airbags

I am recommending purchase of a fire engine meeting specifications from Pierce Manufacturing for \$959,683.

RELIANT FIRE APPARATUS, INC.

P.O. BOX 470 • SLINGER, WISCONSIN 53086 • PHONE (262) 297-5020



October 3, 2023

North Shore Fire Rescue
Attn: KateLynn Harrigan
4401 W. River Ln.
Brown Deer, WI 53223

Pricing Detail: One (1) Engine Purchase and Pricing Outlook

Dear KateLynn,

Please find the below pricing detail pertaining to one (1) Pierce Pumper mounted on an Enforcer chassis. This is a pricing update from the previous pricing letter provided June 15, 2023.

This pricing detail outlines the updated pricing of the same engine configuration as previously ordered with pricing updates/increases that have happened since time of ordering, as well as future pricing outlooks for budgetary purposes. The most notable increase is the change in the engine for EPA 2027 compliance due to the increased lead times for the proposed apparatus.

The pricing information for the Proposal Detail is as follows:

Pricing Summary:

Base Unit Price Prior to Payment Discount Options: \$959,683.00*

The pricing as calculated includes the purchasing discount as calculated through the HGACBuy group purchasing consortium as was utilized for the previous fire engine purchase.

*This updated price includes the 8/4/23 price increase of 1.75% detailed in the previous pricing letter dated 6/15/23 as well as a 1.00% price increase set to take effect on 11/1/23. For contract received prior to 11/1/23 deduct the price increase amount of \$9,597.00.

**See discounts below for the 100% payment option as this amount has increased significantly since time of previous pricing letter.

Payment Options:

If Payment Discounts are desired to be calculated based on a payment schedule that is not the entire unit paid at time of final delivery.

Payment deduction options for this unit are as follows based on different previous payment methods that have been made:

- If 100% payment is made at the time of contract execution a discount in the amount of \$115,896.00 will be earned and deducted from the purchase price.

- If chassis payment only in the amount of \$548,881.00 is made (120) days after contract execution, and the balance paid at final delivery, a discount in the amount of \$16,303.00 will be earned and deducted from the purchase price.

100% Performance Bond:

Performance Bond cost is calculated into the amount. If prepayments are done then the Performance Bond cost, if desired, can be deducted from the prepayment discounts.

Current Pricing Compared to Previous Purchase

The pricing presented reflects all vendor increases that have happened since previous purchase including Pierce price increases. **Due to lead time the updated pricing also reflects the increased cost for a Cummins X10 EPA 2027 compliant motor with associated cab, chassis, cooling system, alternator, and electrical system changes.**

Terms and Conditions:

Pricing Validity – Proposal pricing is valid for through October 31st, 2023.

Delivery – Unit to be completed and prepared for final inspection within approximately **43 – 46 months** from receipt and acceptance of contract or purchase order. Delivery lead time is based on current lead time at time of proposal. Lead time will be determined at time of contract/purchase order award.

Taxes – Any State, Federal, or local taxes are not included. If subject to taxes the amount will be added to the final invoice amount. For a tax-exempt purchase, the purchasing entity tax exempt form is required.

Freight – Delivery shall be F.O.B. Pierce Manufacturing, Appleton, WI.

Payment Form – Payment to be made in the form of cash or check.

We thank North Shore Fire Rescue for the opportunity to submit this pricing information. Should you have any questions or require any additional information, please do not hesitate contacting me directly, or contacting Reliant Fire Apparatus directly at (262) 297-5020.

Respectfully,

Brett Krueger

Brett Krueger
Reliant Fire Apparatus, Inc.
Email: brettk@reliantfire.com
Phone: 262-297-5020

NORTH SHORE FIRE/RESCUE

Office of the Fire Chief

Robert Whitaker

To: Board of Directors
Date: October 19, 2023
Subject: Station 81 Rear Parking Lot Repair & Resurface

The rear parking lot at Station 81 in Brown Deer is in need of repair and re-surfacing. The Department had planned in its Capital Replacement Program to do this work in 2022, however, we elected to delay the work until the new road construction was completed to the east of the fire station which re-located the entrance to the fire department parking lot.

\$100,000 is allocated for this work in the Capital Improvement Plan.

The Department sought quotes for this work. The quotes were sought in accordance with the Department's Purchasing Policy which states:

If the estimated cost of supplies, materials, equipment or services will exceed the sum of \$10,000, competitive quotations or proposals will be obtained in writing from three or more vendors who are able to supply the requested item(s).

Quotes were sought from multiple contractors. Two quotes were received for the work as of 3:00 PM on 10/23/23.

- Munson-Armstrong Paving: \$98,914
- Merit Asphalt: \$101,969

We had expected a quote from Poblacki Paving, but as of the time of the publication of the meeting packet, they had not submitted their quote. If a quote from Poblacki is received I will have the information available at the meeting.